

PARTNERS

PARTNERS FOR THE FUTURE

SPRING 2004



Supporter Uses Gift Annuity to Make Two Gifts

Marguerite H. Lane has made a personal commitment to use her assets to establish gift annuities that will benefit family and friends while providing support for her favorite charitable organizations, including the Southern Poverty Law Center. Last year she set up a charitable gift annuity with the Center. Instead of guaranteeing a fixed income for herself, Ms. Lane made the annuity a birthday gift for her nephew, Richard.

As a Partner for the Future, Ms. Lane helps ensure the Center will have the financial resources to continue work she feels "is important to improve our society, our country, and our world." Ms. Lane's hope that her contribution would help "establish a new pattern for a better world" is a sentiment keeping with the Center's goals.

Ms. Lane helped establish a new pattern for a better world long before she started supporting the Center.

After World War II, she began fighting for human rights, particularly in regards to equal employment. She was heavily involved in lobbying for the New York legislature to pass the state's Fair Employment Act. When the Act was put into effect, Ms. Lane moved

to Albany to work as a social worker for the New York State Department of Human Rights, caring in particular for black and poor people.

When she retired from the state department, Ms. Lane moved to Jamaica, where she lived for nearly 20 years. Before she left, she established a trust fund for her neighbor's four children to make sure they were able to get a proper education and attend college.

"She's always been very concerned about the welfare of people who are not as fortunate as she is," said her niece

Virginia. "She takes on responsibilities she feels no one else will. She's a real inspiration to me."

Ms. Lane now lives in Florida. According to Richard and Virginia, she is actively devoted to her mission to help others by reading to the blind and delivering food to those confined to wheelchairs.

"If we who are healthy and strong can help our neighbors," she said, "they will be better companions for us. We will have peace, and no

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Marguerite Lane and her late brother Donald Lane

"If we who are healthy and strong can help our neighbors, they will be better companions for us."

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New Partners

We are pleased to recognize the newest members of Partners for the Future who have included the Center in their estate plans.

Wilton J. Aebersold	Brian Lichtenberger
T. V. Austin-Howlin	John Jay Lybarger
Beatrice von Baeyer	Victoria Martin
Arthur D. Barber	John A. Moss
Lilian S. Barber	Hatsumi I. Moss
Olivia Barrager	M. Sharon Muir
Mr. and Mrs. Allen Benjamin, Sr.	Ben Nathanson
Howard Betts	Karen Paley
Bernard Bindursky	Beverly Paulsen
Cabell Brand	Robert Perman
Nancy A. Clarke	Florence Perman
Lillian Clinton	John Pesackis
John Dooley	Carolyn Pesackis
Colleen Hera Dooley	Maurice P. Reback
Carol L. Evans	Alice B. Robinson
Rita Frankel	Bernard Salzberg
Susan Goldman	W. Grove Sandrock
Reverend Lee	Herbert Sauer
Graham, Jr.	Sylvia Sims
Betty Thomas	Howard Stiver
Graham	Mike and Corky Hale Stoller
Melvin Hawkins	Barbara Findley
Lucille Howard	Stuart
John H. Hudson	Rose S. Tani
Michael Kunstenaar	Natalie C. Tenney
Patricia A. Laird	Mr. and Mrs.
Marguerite H. Lane	Walter Weiler
Nancy Latner	Richard P. Wilson

I hope you can let each and every person who works at SPLC – from the receptionist to the brave visionary Mr. Dees himself – know how deeply I have been moved by the courage and dedication that inspires all of you in work that is frustrating and demanding, and I would guess personally frightening at times. Because you are all out there lighting candles in the darkness, the rest of us can feel better about this disturbing, confusing, hate-filled, beautiful world we all are sharing. Keep up the good work, and never think that it is in vain or unnoticed. The Center is included in my Will. T. H. New York

Through the years, you have expressed appreciation for my support of the Southern Poverty Law Center. It is now time for me to express my respect and admiration for the supremely important work your staff performs day after day. I completed a living trust declaration, which includes a bequest to the Center. Best wishes for the challenges ahead.

M. R. California

I would like to inform you that I have made a gift in my Will to the Southern Poverty Law Center. I admire and strongly subscribe to the goals and actions of your fine organization. I am very grateful to your organization for all the work you are doing on behalf of those who suffer because of racial and other intolerances. I admire your dedication and great courage to carry on your work. Keep it up. H. A. California

Thank you for the priceless work that you do on behalf of us all teaching tolerance and fighting for civil rights. It's rewarding to see a ray of hope in all the bleak news from around the nation and the world for the most vulnerable people. E. R. Nebraska

It has been my pleasure to contribute to the Center and to Teaching Tolerance. For a number of years, your many achievements have given me a sense of well-being. I have included the Center in my Will so that my support will continue. S. J. Arizona

I've been a member of the Southern Poverty Law Center for several decades and have taken pride in all its accomplishments. The nation owes you a great debt. Many thanks for all you have done and are continuing to do in protecting our values. T. S. Illinois

Visit us on the Web!

For planned giving information, the latest Center news or to make a donation, go to

www.SPLCenter.org

SUPPORTER MAKES GENEROUS GIFTS

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unnecessary suffering. We'll all be happier."

Ms. Lane's charitable gift annuity makes a meaningful gift to the Center and guarantees her nephew an income for life. Log

on to the Center's new website, www.SPLCenter.org, to find more information on how you, too, can create a charitable gift annuity for yourself or someone you love, and impact the Center's future work for tolerance and justice.

Partner Support Needed for New Year Challenges

The new year, for us at the Center, means new cases on behalf of victims of injustice, new groups of students to benefit from our free tolerance education materials, and new communities to protect from the influence and damage of hate groups.

Many of our projects and cases for 2004 are already in the works. We're devoting much of our legal resources and expertise to our lawsuit against the racist vigilante group Ranch Rescue. You may recall that members of this organization unlawfully detained and pistol-whipped a Salvadoran man in front of his female companion. We expect to go to trial in August.

We are not just going after big groups like Ranch Rescue. We've recently been retained to investigate an incident in Andalusia, Ala., where a black woman's white neighbor burned a cross on her lawn. You can read more about how our Intelligence Project staff is helping this woman on page 7.

Also, the need for our tolerance education materials is even more apparent. Did you know that more than 80 percent of teachers admitted feeling unprepared to teach in a diverse classroom? It's even more startling when you consider that minority students make up 40 percent of the school-age population. We want to send even more of our free resources—including an informative magazine and 5 video kits—to help these teachers cultivate more tolerance and understanding among their students.

As you can see, we have important work to do this year. It will take a lot of time and resources to meet our goals, but all of us at the Center – and especially our Partners for the Future – know the end result is worth it.

I'm impressed when our donors let us

know they have made a charitable bequest in their Will to the Center. It means they believe in our work and its impact on future generations. It also means they know that unless all of us do our part, hate and intolerance will continue to hurt innocent people across the country.

Please read about the importance of having a current Will on page 4. And if you haven't already done so, I urge you to draft a Will this year so your assets will be distributed to the people and organizations you wish to support beyond your lifetime.

I hope you will consider remembering the Center in your Will. We have vowed to do all we can to fight hate and promote tolerance for as long as we are needed. We need the loyal, long-term support of donors like you to succeed. I hope you will continue your crucial role in keeping our mission strong.

I wish you and your family the best in the coming year.



Mark Deen

Make a Difference With a Bequest in Your Will

The Center's programs are made possible through the generosity and dedication of caring people like you. Your commitment to peace and tolerance is demonstrated every time you make a gift. Contributions made by check and credit card fund the Center's short-term needs. Planned gifts strengthen the Center's long-term goals. A bequest through your Will is the easiest and most popular type of planned gift.

A current Will is important whether you are single or married, young or old. Although there are many methods of arranging for the orderly transfer of property at death, your Will ensures that nothing is overlooked. Without a Will, your property will be distributed according to state laws with no consideration to personal relationships or the differing needs and lifestyles of family and loved ones.

It is important to remember that your Will is revocable – it can be changed at any time. If your personal situation changes, your Will can be amended or changed.

IF YOU ALREADY HAVE A WILL ...

It is important to review your Will every three to five years, especially if there have been significant changes in your life. Examples include:

- A change in marital status – if you have been recently married, widowed, or divorced.
- Birth of a child or grandchild.
- Children grow up – provisions you made for them when they were young may need to be changed.
- Move to another state – probate and estate laws differ greatly from state to state. Check with an attorney in your new state of residence.
- Changes in the value or type of assets in your estate.
- The personal representative named in your Will may no longer be able to serve.
- A change in charitable interests or goals – be sure your philanthropic intentions are carried out and organizations you support, such as the Center, are remembered after your death.
- New or revised state or federal laws regarding estate planning and taxes may affect the efficiency and validity of your Will.

Your Will can easily be updated with a codicil or amendment. Codicils are just as legal and binding as the main document.

Your Will Reflects Your Values

Your Will provides insight into your lifetime involvements and concerns. Bequests to family members speak of your love; charitable bequests give you the opportunity to help make a difference in the lives of others, and make a personal statement about the values you hold dear.

For example, when you include a bequest to the Center in your Will, you reveal the important roles that tolerance and justice played in your life, and you leave a legacy for future generations to benefit from a cause in which you deeply believe. Such action also encourages those you leave behind to consider their own legacies.

Bequests Offer Tax Savings

Having a Will also means that you can reduce probate costs by designating what will happen to your property and who will be responsible for handling the details. The cost savings from a carefully constructed estate plan means more will be left for family members and other beneficiaries.

Depending on the size of your estate, a charitable bequest may offer considerable estate tax savings. Estate taxes are based on the value of your estate at the time of your death and include all your financial interests, such as cash, real estate, securities, life insurance, retirement plans, and IRAs. However, there is no limit to the amount that can be left to charity. And once deducted from your estate, a charitable bequest minimizes the portion of your estate that goes to Uncle Sam, while providing a meaningful gift to the Center and its programs.

Join our Partners for the Future

You can continue your commitment to the Center beyond your lifetime by joining a special group of donors who make up *Partners for the Future*, the Center's planned giving society. Through bequests in their Wills and other planned gifts, Partners help ensure the Center's work will remain strong in the 21st century. Your bequest can be a specific amount, a percentage of your estate, or all or part of what remains after family and friends have been remembered.

Other gift planning opportunities available at the Center include charitable gift annuities, charitable remainder trusts, and gifts through life insurance and retirement plans. All of these provide a way of planning for the Center's future along with your own.

If you have already provided for the Center's future in your Will or estate plan, please let us know. We want to express our gratitude to you and welcome you as our newest Partner for the Future.

planned giving Questions?

It's easy to contact us:

- 1 Call Linda Stringer or Gwen Moore toll free at 1-888-414-7752
- 2 E-mail us at plannedgiving@splcenter.org
- 3 Return the enclosed card in the envelope provided
- 4 Write us at: 400 Washington Ave. Montgomery, Alabama 36104

WILLS AND BEQUESTS

When including the Southern Poverty Law Center in your Will, you can choose one or more of the following types of bequests:

Residual or percentage bequest gives the residue, or a portion (usually a percentage) of the residue, of your estate to the Center after specific bequests have been made;

Specific or general bequest leaves a stated amount of cash, securities, and/or other property to the Center;

Contingent bequest provides an alternative beneficiary, such as the Center, if one or more of your bequests cannot be fulfilled;

Life-income bequest provides a life income to someone close to you with the principal passing to the Center after his/her lifetime;

Combination bequest combines several of the types of gifts listed above.

Whether you are preparing a Will for the first time or wish to make a change to your existing Will, we strongly suggest that you consult your attorney.

Are You Insecure About Your Securities?

We all expect fluctuations in the stock market; however, the volatility of the past two years may involve a little more risk than the average person is willing to assume.

Even so, many individuals who own securities worth much more than what they paid are not anxious to sell them and incur a capital gains tax of 20% or more. These highly appreciated securities can make very attractive charitable gifts to the Center and offer significant tax benefits to the donor.

Supporters who itemize their deductions reap double tax savings when they make a gift of securities to a charitable organization like the Center.

First, donors who give securities are entitled to a federal income charitable contribution tax deduction. This deduction is based on the security's fair market value (up to 30% of the donor's adjusted gross income) if the securities were owned for more than one year. If the fair market value of the gift is more than 30% of the supporter's adjusted gross income, he or she can carry over the excess deduction for up to

five additional years.

Second, capital gains taxes that would be due if the securities were sold are avoided when the securities are donated to a charitable organization.

Choose the Securities You Donate Carefully

A security that has been owned for one year (or less) is considered to be a short-term asset, and usually will not produce attractive tax benefits when donated to charity. In general, the charitable deduction for a short-term asset is limited to your cost basis (the amount you paid for the stock).

Also, if you own securities that have decreased in value, selling those securities and using the

BECOME A PARTNER

More than 2,000 supporters have become Partners for the Future by including the Center in their long-term giving plans. Many have planned a bequest through their Wills; others have made a life-income gift. By making a deferred gift, supporters can:

- Provide a legacy of values for loved ones
- Ensure their intentions are carried out
- Help safeguard the Center's long-term work
- Join our Partners for the Future society

Making a long-term commitment to a charitable organization is a personal and commendable choice. If you'd like to learn more about the benefits of gift planning, contact us today.

Toll free **1-888-414-7752**
plannedgiving@splcenter.org
 Or return the card in the envelope provided to:

Planned Giving Office
 Southern Poverty Law Center
 400 Washington Avenue
 Montgomery, Alabama 36104

You can also visit our
 planned giving page at
www.splcenter.org/donate.

WHICH GIFT IS BETTER FOR YOU? CASH OR STOCK?

	OUTRIGHT CASH GIFT	OUTRIGHT STOCK GIFT	STOCK SOLD, GIFT OF CASH
Gift Value	\$5,000	\$5,000	\$5,000
Cost Basis	N/A	\$1,000	\$1,000
Tax Savings on Ordinary Income (35% tax bracket)	\$1,750	\$1,750	\$1,750
Capital Gains Tax (15% tax rate*)	N/A	saved \$600	owed \$600
Net Tax Savings	\$1,750	\$2,350	\$1,150
After-Tax Cost of Gift	\$3,250	\$2,650	\$3,850

* The 15% rate applies to securities held more than 12 months.

proceeds to make a cash gift to the Center is more beneficial. In that case, you can take a capital loss on your federal tax return and still enjoy a charitable deduction up to 50% of your adjusted gross income.

SPLC FIGHTS HATE ON COLLEGE CAMPUSES

Every day at least one hate crime occurs on a college campus, based on numbers from the FBI, the U.S. Department of Education, and watchdog groups that study campus violence.

Some students are the brunt of racist jokes... others receive threats... some students are even attacked and beaten. Most suffer in silence.

Many incidents are not dealt with because of ignorance—college administrators do not know how to handle a campus hate crime when it occurs. Others completely ignore the problem to avoid bad publicity and maintain a good reputation.

Tolerance.org, the Center's activist website, has launched a new campaign to shine a light on this problem—and offer a solution—with a new handbook called *10 Ways to Fight Hate on Campus*.

This innovative guide focuses on higher education needs and is aimed directly at students. Its step-by-step plan helps students identify hate crimes and bias incidents, motivates administrators to take action, and encourages all to foster an atmosphere of tolerance and understanding.

Tolerance.org is taking the publication on a national tour, offering free customized “10 Ways to Fight Hate on Campus” training to schools across the country.

Because of the generosity of its donors, the Center is able to cover all expenses for the handbook and the training, so every school can benefit from this important effort.

INTELLIGENCE PROJECT INVESTIGATES CROSS BURNING

A few months ago, a black woman from Andalusia, Ala., returned home with her three small children to find her yard covered with ash. She was



told her neighbor and his friends had burned a cross on her lawn.

The woman reported the incident to the local authorities. They arrested her neighbor, but did little to apprehend the other suspects involved.

Since her neighbor has been released from custody, he has taunted and harassed this woman and her family. He mockingly waves at her from across the street, and his daughter once pretended to try to hit her with a car.

“I can't leave without thinking my house is going to be on fire [when I return],” she said after catching the neighbor snooping around her home.

When she learned a similar incident in Andalusia had been seemingly swept under the rug, the woman called our Intelligence Project for help.

Staff members went to work immediately, looking for links to organized hate groups and contacting the federal authorities. Our Legal Team has also been retained to investigate the case in hopes of bringing justice to this woman and her family. We expect two more people are involved, and one may have participated in a previous cross burning.

Experts estimate that more than 50,000 hate crimes and bias incidents are committed each year. The Intelligence Project is committed to working with law enforcement officials to ensure that the victims, like this Andalusia woman, receive the help they need.

planned giving Questions?

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- 4 Write us at: 400 Washington Ave. Montgomery, Alabama 36104

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I am considering establishing a charitable gift annuity with the Southern Poverty Law Center. What are the tax consequences if I name someone else to receive the payments?

M. L. Florida

The donor funding the gift annuity is entitled to an income tax charitable deduction in the year the gift annuity is established. A portion of the payments are taxable as ordinary income to the individual designated to receive the payments (annuitant). If the donor names someone other than his or her spouse, there may be gift tax consequences if the present value of the gift is over \$10,000. Also, if appreciated assets are used to fund a gift annuity, the capital gain cannot be spread over the annuitant's lifetime, but must be reported in the year the gift is made. As with any planned gift, we recommend you consult your tax advisor for advice regarding your individual circumstances.

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I would like to make a gift of stock to the Center. Can I do it electronically?

N. K. Georgia

Yes, your broker can transfer your gift of stock directly to the Center's brokerage account with Salomon Smith



Philip Temple is a partner in the law firm of McCarthy, Fingar, Donovan, Drazen & Smith, L.L.P., White Plains, New York. He frequently speaks on taxes, charitable giving and estate planning. In each issue of this newsletter, Mr. Temple answers questions about planned giving from Center supporters. Please send your questions to the Center in the envelope provided.

Barney. The Center's account number is 445-11583-1-7. The DTC (direct deposit number) is 0418. Please notify the Center's Planned Giving Department when you transfer stock to ensure that your gift is properly credited and acknowledged. You may call toll-free 1-888-414-7752 or send an e-mail to plannedgiving@splcenter.org.

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What is the name and address I should use to properly identify the Southern Poverty Law Center for a bequest in my Will?

W. D. California

You should use the Center's complete legal name and address in your Will:
Southern Poverty Law Center, Inc.
400 Washington Avenue
Montgomery, AL 36104
(334) 956-8200

Your attorney may also want to know that the Southern Poverty Law Center is a nonprofit organization under section 501(c)(3) of the Internal Revenue Code. Our tax identification number is 63-0598743.

Have a Planned Giving Question?

We're eager to answer your questions and to be of assistance. Use the enclosed envelope to drop us a note or e-mail your questions to us at plannedgiving@splcenter.org.

You can also reach us by mailing your questions to: Planned Giving Office
Southern Poverty Law Center
400 Washington Avenue
Montgomery, Alabama 36104