

May 27, 1994

Dr. Otis Graham
2934 Holly Road
Santa Barbara, CA 93105

(Sent via FAX)

Dear Otis:

Regarding your FAX of May 24, 1994:

1. **The Hardin Manuscript:** Starting in July of 1992, I encouraged Garrett to think about reprinting some of his books, which are now mostly out of print. He thought they would need to be reedited, and that this was too much work. His counter proposal: to reprint some of his essays, with new abridging essays. He set about collecting and writing these, and finished about mid 1993. He sent the product to Oxford, publisher of his last book, but they do not publish reprinted material. Several other inquiries with publishers came up dry.

Having suggested the project, I felt a responsibility to see it through. I offered the services of the staff here at U.S., on top and amongst their other duties, to enter the 44,000 words of the manuscript into a computer file. This was completed by late 1993.

There were still not specific funds for publishing the book, so I proposed that the Hardin portion of the Swensrud Endowment Fund put up the money. Thirty-one thousand dollars was approved at the January 1994 FAIR board meeting, with FAIR to be the publisher.

With all else that has been going on, the project hasn't been going as fast as it might, hence Garrett's letter. Dan now tells me that it is actually about two-thirds completed, and that they hope to have the book out by the fall.

2. **Cowell Project:** In August of 1993, Max Thelen of the Cowell Foundation called me to say that he believed there was a need for a

Dr. Otis Graham
Page 2
May 27, 1994

question-and-answer-type book on population and immigration, one that could arm the uninitiated for discussions and debates. I agreed, and asked him to write his ideas down. I did not hear back from him until his letter of December 1, which included a long memo dated November 10, 1993. He sent along a copy of a PEB question and answer brochure as a possible model.

After this, we corresponded and talked several times, firming up the project with an actual outline of possible topics prepared in late March by Roy Beck. At this point in the discussions, Mr. Thelen decided that we wanted to bid the project out. Given that we had done so much work on it already, it seemed that we would likely be the recipients of the grant, and that bidding it out would just put other groups to work for no good cause. But it wasn't my call, and the RFP went out. We naturally applied, and were awarded the contract for a final product due in early October ... a very short time for such a big project. The idea is to have it ready for the national high school debate teams this fall. Incidentally, it will probably cost us more to execute than the \$25,000 face amount of the grant.

3. **Proper Roles for FAIR and CIS:** I think that FAIR needs to do some publication, and CIS needs to do some lobbying and media work. Both do so, and for the same reasons: credibility and breadth of program. Both need to use each others materials, and those of other organizations. Maybe we should have a specific board discussion on the comparative role of the two organizations? I don't believe FAIR can succeed with lobbying and media efforts alone.
4. **Support for CIS:** I favor very close cooperation between the FAIR and CIS, to the extent of having adjacent offices for mutual moral and intellectual support, sharing of library facilities, desk-top publishing programs, etc. But others disagree.

I have tried to raise money for CIS, and have played a behind-the-scenes role in several grants. U.S. has made a series of small grants to CIS for specific literary projects and hardware.

I think there will always be a healthy and hopefully a friendly competition between all the groups, including in addition NPG, CCN, PEB, CAPS, etc. for the limited supply of available funds. Some grants will go one way, others another. I doubt that it is realistic to

Dr. Otis Graham

Page 3

May 27, 1994

expect any of these groups to raise funds and then donate them to another group.

It looks as if we will be taking on a person here in Petoskey to help me out with fund-raising, in which case I may be able to do some work for CIS. I will try to help, as I have since the beginning, recommending CIS whenever it seemed like the logical home for a particular donor.

George High called Roy to offer his help on the Cowell project, and we hope that you too will be willing to guide us along.

Cordially,

John Tanton

JHT/nlc